

1 **Experience and motivation shape leader-follower interactions in fish shoals**

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25 SHORT TITLE: Experience, motivation and leader- and followership

26 ABSTRACT

27

28 Leadership is an important process shaping collective movement in some species. Recent
29 work has demonstrated that experienced or motivated individuals can emerge as leaders, and
30 provides insight into the mechanisms by which this occurs. Ultimately, leadership depends
31 upon the effectiveness with which would-be leaders can entrain followers, and while the
32 properties of leaders have received much attention, less is known about the factors that affect
33 the propensity of their groupmates to follow them. Here the roles of experience and state
34 (hunger) in shaping leader and follower behavior were investigated using shoals of
35 sticklebacks (*Gasterosteus aculeatus*). A first experiment revealed that individuals trained to
36 approach a target could entrain and lead their naïve groupmates out of a refuge towards it,
37 and that they did so more effectively when they (the trained fish) were food-deprived. In the
38 second experiment the hunger level of the trained fish was held constant, while that of the
39 naïve fish was varied. Here, leadership by trained fish was only apparent when the hunger
40 levels of the naïve group members were intermediate. When naïve fish were recently fed they
41 took a long time to visit the target and their arrival times were not affected by the presence of
42 a trained individual. Very hungry groups recruited to the target most rapidly, but again with
43 no evidence of influence by their trained groupmates. These experiments demonstrate that
44 leadership in animal groups depends not only upon the state and experience of the leader but
45 also upon that of the potential followers.

46

47 KEY WORDS: Leadership; Self-organization; Social foraging; Social information; Social
48 organization

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51 INTRODUCTION

52

53 Leadership, as it occurs within groups of non-human animals, may generally be defined as
54 movement in a particular direction that is initiated by one or more group members that are
55 subsequently joined and followed by others (Krause et al. 2000; Dyer et al. 2009; King &
56 Cowlshaw 2009; Ward & Webster 2016). Research has identified a number of different
57 factors affecting leadership. Leaders may be bolder (Ward et al. 2004; Harcourt et al. 2009;
58 Webster & Ward 2011; Jolles et al. 2015) or socially dominant individuals (Peterson et al.
59 2002; King et al. 2008; Flack et al. 2013). In other cases they may be more experienced or
60 more motivated group members (Rands et al. 2003; Conradt et al. 2009; Maclure et al. 2011;
61 Dyer et al. 2009; Ioannou et al. 2015).

62

63 For many species, particularly those without well-defined dominance hierarchies, leaders
64 may arise as a function of their recent experience, or because they have information that
65 others in the group do not possess. For example, Reeb's (2000) showed that a minority of fish
66 (golden shiners, *Notemigonus crysoleucas*) that had been trained to expect food at a particular
67 time and place each day were able to lead the rest of their naïve group mates to that location.
68 Within threespine stickleback (*Gasterosteus aculeatus*) shoals, fish that have found food
69 patches tend to return to them, with uninformed fish locating the food patches by following
70 these individuals (Atton et al. 2012; 2014; Webster et al. 2013). In pigeons (*Columba livia*),
71 individuals that showed greater fidelity to their own learned travel route tended to emerge as
72 leaders when paired with partners that were less faithful to their own route (Freeman et al.
73 2010).

74

75 In other cases, individuals may influence the movements of the rest of the group because they
76 are motivated, for example by hunger, to begin moving or searching, to travel to a particular
77 area, or to move to a position within the group from which they can more strongly affect the
78 movement of others. Nakayama et al. (2012a) found that for pairs of sticklebacks, movements
79 out of cover were typically initiated by the hungrier individual. Krause et al. (1992) and
80 Krause (1993) showed that food-deprived roach (*Rutilus rutilus*) occupied forward-most
81 positions in the shoals more often than did recently fed fish, from which they can exert more
82 influence over group movements than those in rearward positions (Bumann & Krause 1993).
83 The mechanism of leadership through which motivated individuals are able to recruit and
84 lead groupmates by balancing their attraction towards a target or goal and their social
85 attraction towards nearby group members has been termed leading according to need
86 (Conradt et al. 2009). This effect has been demonstrated using simulation models (Rands et
87 al. 2003; Conradt et al. 2009) and validated experimentally (Dyer et al. 2009; Ioannou et al.
88 2015).

89

90 Ultimately, the effectiveness of a would-be-leader depends upon the effectiveness with which
91 it is able to entrain followers (King 2010), and simulation models and empirical research
92 using shoaling fish have shown that feedback between leaders and followers plays a
93 significant role in determining collective movement (Harcourt et al. 2009; Johnstone &
94 Manica 2011; Nakayama et al. 2012b; Jolles et al. 2015). Given that internal state is known to
95 influence the emergence of leaders, it seems likely that it may also influence the likelihood of
96 group members following others. Accordingly, in this study, the role of experience and
97 motivation in determining the emergence of leadership, and motivation alone in driving
98 followership were investigated.

99

100 In the first of two experiments, individual threespine sticklebacks were either trained to
101 associate a stimulus, a green light, with a food reward, or sham-trained, so that they were
102 exposed to the stimulus but did not learn to associate it with a reward. These were then
103 embedded within groups of naïve, untrained fish, and placed inside a shelter within a larger
104 arena. At the far end of the arena, in a shallow and exposed area, were a hidden prey patch
105 and above it a green light, the stimulus to which some of the fish had been trained. It was
106 predicted that the trained fish would act as leaders, recruiting their naïve shoal mates towards
107 the food reward more rapidly than the sham trained fish. Moreover, it was predicted that
108 hungry trained fish would be more effective leaders than those that had been recently fed. A
109 second experiment focused upon the following behavior of the naïve group members. Here,
110 trained fish were embedded within groups that had either been recently fed, or which had
111 been deprived of food for some period of time. It was predicted that recently fed fish would
112 be less responsive to leaders than hungrier fish, and that they would prioritize remaining in
113 cover over travelling into open and exposed areas, which may under natural conditions be
114 associated with greater predation risk. The predictions of both experiments were supported.

115

116 METHODS

117

118 *Study animals*

119

120 Threespine sticklebacks (35-40mm standard length) were collected using dip-nets from the
121 Kinnesburn stream, St Andrews, UK in August 2013 and transported to a laboratory. There
122 they were held in groups of 30 in several 90L aquaria. The temperature was held at 8°C and
123 the light:dark regime at 12:12. Each aquarium contained a sand substrate, artificial plants and
124 was connected to an external filter. The fish were fed daily with frozen bloodworms

125 (*Chironomus* sp. larvae) unless otherwise stated below. Fish that displayed signs of being in
126 reproductive state were not used in the experiments, since this has been shown to affect social
127 behavior in sticklebacks (Webster and Laland 2011). Within trials, all fish were size matched
128 to within 3mm standard length. One week prior to being tested each fish was fitted with a
129 non-invasive temporary disc tag on its first dorsal spine. These allow individual fish to be
130 identified during trials, and do not affect fish shoaling behavior (Webster & Laland 2009).
131 These were removed after the fish had been tested. No fish was used in more than one trial,
132 and after testing they were retained in the laboratory for use in a different study. Experiments
133 took place between October 2013 and March 2014.

134

135 *Training and sham-training*

136

137 Both of the experiments described below considered the behavior of groups of five fish
138 within which one individual had been trained to associate a stimulus, a green light, with a
139 food reward. In order to determine the effectiveness of such training in generating leadership,
140 further groups were tested in which one fish had been sham-trained, that is exposed to the
141 green light and a food reward at separate times, so that it was familiar with both but did not
142 learn an association between the two.

143

144 The fish were trained / sham-trained in groups of five. Each group was housed with a 45L
145 aquarium containing a 2 cm deep layer of fine sand, and was equipped with an external filter.
146 The aquaria were visually and chemically isolated from one another. The training procedure
147 lasted for four weeks. During the first week the fish were allowed to acclimate. They were
148 fed daily with frozen bloodworms and were not exposed to the green lights during this time.
149 At the beginning of the second week training began. Half of the aquaria were randomly

150 selected and assigned to green light training or to sham-training. A green LED light
151 consisting of a circle of 24 individual LEDs set within a 5cm diameter case (Trimble, Milton
152 Keynes, UK) with a green filter overlay (Neewer, Shenzhen, China) was fitted to the end of
153 each aquarium. These were switched on for 15 minutes twice per day at 10am and 4pm. In
154 the aquaria where fish were trained to associate the green lights, food (bloodworms) was
155 provided directly beneath the lights at the same time they were switched on. The food was
156 always consumed within the 15 minute period during which the lights were on. In the aquaria
157 where the fish were not trained to associate the lights with food, the lights were kept off
158 during the two daily feeding periods, and were only switched on for 15 minutes one hour
159 after the fish had been fed, and after they had consumed all of the food. Training was
160 repeated daily for three weeks. The naïve fish were exposed to the green light in a similar
161 manner to and at the same time as the sham-trained fish, albeit within the 90L housing tanks
162 (that is the lights were switched on for 15 minutes one hour after they had been fed). This
163 was performed to reduce the chances of any neophobic response to the light by the naïve fish
164 during the trials.

165

166 Fish were trained in batches of 6 groups each. For Experiment 1, a total of four batches were
167 trained. These were set up one week apart. Experiment 1 ran between October and December
168 2013. For Experiment 2, 5 batches of 6 groups were trained. Again, these were set up one
169 week apart, with the experiment running between January and March 2014.

170

171 *Experiment 1*

172

173 The aim of this experiment was to determine the extent to which experienced (trained) and
174 hunger-motivated individuals were able to recruit and lead naïve groupmates towards a

175 particular location. The experiment also validated the efficacy of the training described above
176 by testing groups of fish containing trained (and sham-trained) individuals in the presence
177 and in the absence of the green light stimulus. A fully factorial design was used, in which
178 groups of fish containing an individual that was either trained and food-deprived, trained and
179 recently fed, sham-trained and food-deprived or sham-trained and recently fed were tested in
180 the presence or in the absence of the green light stimulus. As such there were eight treatment
181 combinations, with 15 replicate shoals tested within each. Each replicate shoal consisted of
182 one trained / sham-trained individual and four naïve fish. The naïve fish were drawn from
183 separate holding tanks from each other and from the trained / sham-trained fish, since
184 familiarity between individuals is known to affect shoaling and social foraging behavior in
185 this species (Atton et al. 2014). The naïve fish were deprived of food for 24 hours before
186 being tested. The recently-fed implanted fish were fed six hours before being tested, while the
187 food-deprived fish were fed 24 hours before the beginning of the trial. Trial order was
188 randomized with respect to treatment across the four batches.

189

190 *Experimental arena*

191

192 Trials took place within opaque green plastic arenas measuring 150cm long by 25cm wide
193 and 25 cm deep (Figure 1). These contained a 1cm deep layer of fine sand. One end of the
194 arena was raised, such that this end was shallower than the other. The water depth at the deep
195 end was 20cm, dropping to 10cm at the shallow end. The deep end contained a starting
196 shelter. Here, a removable colorless Perspex wall was set within runners 20cm from the end
197 of the arena. Within the shelter were four artificial plants. After the fish had been added to
198 this area (see below), a cover made from a diffusion filter (Lee Filters, Andover, UK) set
199 within a plastic frame was placed over the shelter. The shelter acted as a refuge, being deeper

200 and darker than the rest of the tank and containing cover. At the shallow end of the arena a
201 green light of the same type as that used in the training / sham-training procedure was fixed
202 to the wall directly above the water line. Beneath this, 20 cm from the wall at the shallow end
203 of the arena was a barrier protruding 2 cm above the sand substrate. Halfway between the end
204 wall and this barrier was a patch of 10 bloodworms. The 20 x 25cm area behind the barrier
205 was designated the goal zone. Five such arenas were set up, allowing multiple trials to be run
206 simultaneously. These were placed within a larger structure (240cm by 300cm and 190cm
207 tall), the walls and ceiling of which were constructed from sheets of white corrugated plastic.
208 Banks of LED lights were placed along the walls of the structure. Trials were recorded using
209 high definition webcams (Logitech C920, Logitech International SA, Lausanne, Switzerland)
210 mounted above the arenas.

211

212 *Experimental procedure*

213

214 In the trials where the green light stimulus was provided (half of the trials in Experiment 1,
215 above and all of the trials in Experiment 2, below), this was switched on immediately before
216 the fish were added. Next, the four naïve fish and the trained / sham-trained fish were netted
217 from their respective holding tanks and carefully placed together in the starting shelter of the
218 arena at the start of the trial. The diffusion filter cover was then placed over the shelter. This
219 was done for all five arenas. The fish were given 30 minutes to settle before the trial began.
220 Following this, the Perspex walls that formed the front of the sheltered areas were carefully
221 raised and removed, with care being taken not to disturb the water too vigorously or to cast
222 shadows over the sheltered areas, so as not to startle the fish. This began the trials. The arenas
223 were filmed for one hour. From the videos, the times at which each fish entered the goal zone
224 areas were recorded. Fish typically emerged in groups of 3-5 individuals. There were few

225 'false starts' where fish emerged but then turned back. For this reason, only data on the first
226 visit to the goal zone by members of each replicate group were used in analyses in both
227 experiments. For each visiting individual the arrival time into the goal zones, along with the
228 identity of the fish (trained / sham-trained or naïve) were recorded. A fish was determined to
229 have entered the goal zone once its head had crossed the barrier, and its entry time was
230 recorded to the nearest second. It was decided in advance to terminate the trial 60 seconds
231 after the arrival of the first fish. As reported in the overview section of the results below, the
232 maximum observed time difference between the arrival of the first and last fish were well
233 below this threshold in both experiments.

234

235 *Experiment 2*

236

237 This experiment investigated the effectiveness of trained fish in recruiting followers when the
238 motivation of the naïve followers varied. Here the trained / sham-trained fish that were
239 implanted into the groups were all food deprived for 24 hours. The four naïve fish that made
240 up the rest of each replicate group were either recently fed (1 or 6 hours prior to being tested),
241 or were deprived of food for 24, 48 or 72 hours before the trials began. A factorial design
242 with five different hunger treatments and two trained / sham-trained treatments was used,
243 with 15 replicate groups tested within each treatment combination category. Trial order was
244 randomized across the five batches. As in experiment 1, within each replicate group the fish
245 were all drawn from different holding tanks so as to exclude any effects of familiarity upon
246 social behavior. The experimental arenas and procedure were as described above.

247

248 *Statistical analysis*

249

250 In experiment 1, the latencies of the first fish in each group within each of the treatments to
251 enter the goal zone were compared using Cox regressions, an appropriate analysis for time-
252 to-event data. In the models presented below, the training of the implanted fish (trained or
253 sham-trained), their hunger state (recently fed or food-deprived) and the presence or absence
254 of the stimulus (green lights on or off) were included as categorical factors. A three-way
255 interaction between these was also included. Two such analyses were performed, one for the
256 arrival times of the first fish in each group irrespective of whether it was trained or naïve, and
257 one specifically for the first naïve fish.

258

259 In order to determine whether trained fish arrived first at the prey patch, as would be
260 expected if they were leading, the arrival times of first and second naïve fish relative to the
261 trained / sham-trained fish were compared. To determine the relative arrival time of the naïve
262 fish, the arrival time of the first and second naïve fish was subtracted from that of the trained
263 / sham trained fish for each trail, with a positive score indicating that the trained / sham
264 trained fish arrived first and negative score that it arrived after the naïve fish. If the trained
265 fish were leading we would expect it to arrive before the naïve fish, but if it had no leadership
266 role and was moving as part of the crowd then it should not tend to arrive first on average. Of
267 course a fish could initiate movement but still not arrive first, so these outputs have to be
268 interpreted alongside the data for the absolute arrival time of the group, in order to make
269 inferences about leadership. The arrival times of the third and fourth naïve fish were not
270 considered due to low sample sizes (due to these fish failing to recruit in some trials). In this
271 analysis MANOVA was used, with the adjusted relative arrival time of the first and second
272 naïve fish included as dependent variables, and the training of the implanted fish, their hunger
273 state, the presence or absence of the green light stimulus and the interactions between these
274 included as fixed factors.

275

276 In experiment 2, the arrival times in the goal zone of first fish from each group within each of
277 the treatments were compared using a Cox regression. Food-deprivation duration of the four
278 naïve fish (1, 6, 24, 48 or 72 hours) and training (trained or sham-trained) of the fifth fish
279 were included as categorical covariates. Difference contrasts, in which each category of the
280 hunger treatment was compared to the average effects of the preceding categories were used
281 to make comparisons between the food-deprivation treatments. Two such analyses were
282 performed, one for the arrival times of the first fish in each group irrespective of whether it
283 was trained or naïve, and one specifically for the first naïve fish.

284

285 Finally, as in the first experiment, in order to determine whether trained fish arrived first at
286 the prey patch, a MANOVA comparing the arrival times of the trained / sham trained fish
287 minus the arrival times of the first and second naïve fish was performed. Once again, the
288 arrival times of the third and fourth naïve fish were not considered due to low sample sizes
289 caused by fish failing to recruit in some trials. Training, hunger and the interaction between
290 these were included as fixed factors.

291

292 RESULTS

293

294 *Overview*

295

296 The majority of fish within each replicate group recruited to the goal zones within 60s of the
297 arrival of the first fish in most trials. In Experiment 1, all five fish recruited in 38 out of 120
298 trials (31.7%) across all treatments, four fish recruited in 81 trials (67.5%) and three fish
299 recruited in only 1 trial (0.8%). In experiment 2, five, four, three and two fish recruited in 76,

300 29, 40 and 5 trials out of 150 respectively (50.7, 19.3, 26.7 and 3.3%). In the first experiment
301 the mean time span between the arrival of the first and last fish to recruit was 10.3s
302 (minimum 2.3s, maximum 31.5s). In Experiment 2 the mean time span was 14.1s (minimum
303 2.7s, maximum 39.0s).

304

305 *Experiment 1.*

306

307 A Cox regression of the arrival time of the first fish (irrespective of training) within each
308 group revealed that groups containing trained fish arrived sooner than those containing sham-
309 trained fish (Wald $X^2=12.54$, $df=1$, $P<0.001$), while those containing food-deprived implanted
310 fish also arrived sooner than those where the implanted fish was recently fed (Wald
311 $X^2=12.63$, $df=1$, $P<0.001$). There was also an effect of green light stimulus, with groups
312 arriving sooner when this was present (Wald $X^2=5.12$, $df=1$, $P=0.024$). Finally, there was a
313 three-way interaction between these (Wald $X^2=7.54$, $df=1$, $P<0.006$). This interaction
314 suggests that the trained fish were responding to the stimulus and not that they were simply
315 more active than naïve individuals (Figure 2). The same pattern was observed when the
316 analysis was repeated for the arrival time of the first naïve fish only from each group
317 (training: Wald $X^2=13.01$, $df=1$, $P<0.001$; hunger: Wald $X^2=11.72$, $df=1$, $P<0.001$; green light
318 on or off: Wald $X^2=4.04$, $df=1$, $P=0.036$; three-way interaction: Wald $X^2=8.62$, $df=1$,
319 $P=0.003$).

320

321 Next, the arrival times of the first and second naïve fish at the goal zone relative to the trained
322 / sham-trained individual were considered. In some trials, the trained / sham-trained
323 individual did not arrive at the goal zone at all. These trials were excluded from this analysis.
324 These excluded trials totaled: sham-trained and food-deprived, lights on, 2 trials; sham-

325 trained and recently fed, lights on, 1 trial; trained and food-deprived, lights off, 2 trials;
326 trained and recently fed, lights off, 3 trials; sham-trained and food-deprived, lights off, 4
327 trials; sham- trained and recently fed, lights off, 3 trials). For the arrival time of the first naïve
328 fish, effects of implanted fish training, and interactions between training and hunger and
329 training and light stimulus were seen (Table 1 and Figure 3). The first naïve fish arrived after
330 the implanted fish when the implanted was trained (i.e. values were positive), but tended to
331 arrive before it when the implanted fish was sham-trained (values were negative). This
332 implies a leader role for trained, but not for sham-trained fish. The lag between the arrival of
333 the trained fish and the first naïve fish was greater when the trained fish was hungry
334 compared to when it was recently fed, and also when the stimulus lights were present versus
335 absent. The latter interaction further supports the idea that the trained fish were responding to
336 the green light stimulus. The arrival time of the second naïve fish relative to the implanted
337 trained / sham-trained fish did not vary between any of the treatments.

338

339 *Experiment 2*

340

341 The arrival time of the first fish from each group into the goal zone was affected by group
342 hunger level, with hungrier fish tending to arrive sooner. While training had no effect by
343 itself, there was an interaction between hunger and training. Here, fish in the 24 and 48h
344 groups arrived sooner if they were accompanied by trained fish than by a sham-trained fish.
345 This was the case both for a model that considered the arrival time of the first fish
346 irrespective of whether it was trained / sham-trained or naïve, and for a model than only
347 considered the arrival times of the first naïve fish in each group (Table 2 and Figure 4).

348

349 The arrival times of the first and second naïve fish were affected by the training of the
350 implanted fish, and the hunger level of naïve group members (Table 3 and Figure 5). The
351 arrival time of the first, but not the second naïve fish was affected by an interaction between
352 these variables. The first and second naïve fish arrived later than the trained fish in all hunger
353 treatments except the 72 hour food deprived treatment. In trials with sham-trained
354 individuals, the first and second fish tended to arrive sooner than these, or else did not differ
355 in their arrival times across all hunger level treatments (see mean absolute values and
356 confidence intervals in Figure 5). In the groups with sham-trained individuals, some of the
357 sham-trained fish failed to arrive at the goal zone (6 hours hunger treatment, 3 trials; 24
358 hours, 2 trials; 48 hours, 1 trial). These trials were excluded from the analysis.

359

360 DISCUSSION

361

362 This paper presents two experiments that together reveal (1) that both experience, in the form
363 of a trained association between a stimulus and a food reward, and motivation through food
364 deprivation can shape the effectiveness with which leaders can entrain groups of uninformed
365 followers and lead them towards a goal, and (2) that followership is affected by state, with
366 both satiated and very hungry group members being less responsive to would-be leaders than
367 intermediately hungry members.

368

369 In experiment 1, groups that contained trained and hungry individuals arrived most rapidly at
370 the prey patch, while groups containing trained but recently fed individuals also arrived faster
371 than those with sham-trained individuals. Recruitment of followers by trained and hunger-
372 motivated leaders may potentially be explained by lead according to need mechanisms. These
373 operate via the interaction between the leader's attraction towards a target destination and the

374 mutual social attraction between the leader and nearby group mates with no inclination to
375 move in a particular direction, which can result in the leader influencing the movement of the
376 group, entraining and leading them in its preferred destination (Conradt et al. 2009; Dyer et
377 al. 2009; Ioannou et al. 2015).

378

379 In the second experiment, groups that had been deprived of food for 72 hours recruited to the
380 prey patches substantially faster than those that were food deprived for shorter periods of
381 time. The latency of fish in this treatment group to visit the prey patch was similar for groups
382 that contained trained and sham-trained individuals, suggesting that the trained fish had less
383 influence in this treatment group. This is further supported by the observation that both
384 trained and sham-trained fish within 72 hour food deprived groups tended not to arrive first at
385 the goal zone, suggesting that they were not leading the group as it entered the prey patch. It
386 is plausible that naïve fish in these groups were already sufficiently motivated by hunger to
387 leave cover and search for food so as to make them less susceptible to the influence of the
388 trained group member. In contrast, the arrival times for 24 and 48 hour food-deprived groups
389 accompanied by trained fish were lower compared to those deprived of food for the same
390 length of time which were accompanied by sham-trained individuals, suggesting that here the
391 trained fish did affect the behavior of their naïve groupmates. While this absolute arrival time
392 effect was not present in the 1 and 6 hour food-deprived groups, it was found that the trained
393 fish -but not the sham-trained fish- tended to arrive at the patch first in all treatments except
394 the 72 hour treatment. This may suggest a recruitment mechanism by the trained fish, though
395 it is not clear what form this might take. Among groups of damselfish (*Dascyllus aruanus*)
396 moving between coral patches, movements are initiated by one individual, with a pronounced
397 pre-departure phase (Ward et al. 2013), and though the experimental design used in the
398 present study precluded observation of the sticklebacks prior to their emergence (a diffusion

399 filter covered the starting shelter), future work could revisit pre-departure behaviour to look
400 for evidence of recruitment. Another explanation might be that while the trained fish was
401 unable to initiate movement by itself, once the group did set off it simply assumed a position
402 at the front from where it was able to influence movement.

403

404 The finding that leaders arrived first in the 1 and 6h treatment groups even though their
405 absolute arrival latencies were the longest suggests that unwilling followers can have an
406 inhibitory role upon informed or motivated group members. Where the costs of leaving the
407 group are high, individuals may be prevented from searching for or exploiting resources if the
408 majority of the group is unwilling to travel with them. In groups where social attraction is
409 weaker, or where individuals are sufficiently motivated to trade-away the benefits of
410 remaining with the group, or where enough of a minority is motivated or informed to break
411 away, the group may fragment.

412

413 These findings have implications for our understanding of the ways in which experience and
414 state might affect leader-follower dynamics in large groups in heterogeneous environments.
415 Models and experimental studies have demonstrated that a relatively small proportion of
416 group members are able to influence the movement of the whole group, influencing its
417 movement and leading it towards goals or targets such as prey patches (Couzin et al. 2005;
418 Conradt et al. 2009; Dyer et al. 2009; Faria et al. 2010). It would be interesting to conduct
419 further research in this area, incorporating variation in individual internal state. Here, we
420 might predict that within groups in which individual group members are less motivated to
421 travel to a particular location, a greater proportion of leaders may be needed in order to
422 initiate and sustain movement of the group. This may also apply to quorum decision-making
423 (Sumpter et al. 2008; Ward et al. 2008; 2012), where research might investigate whether the

424 number or proportion of group members needed to initiate, for example, movement through
425 potentially dangerous areas of the environment, varies as a function of the state of motivation
426 of the individuals within the group. Variation in state or motivation among members within
427 groups may also have implications for the likelihood of group fragmentation. Differences in
428 hunger levels have been shown to predict the distributions of individuals within groups, with
429 hungry individuals tending to occupy positions towards the front of the group, which may be
430 associated with greater likelihood of encountering food first (Krause et al. 1992; Krause
431 1993). Such individuals might also be more likely to leave groups altogether, if doing so
432 reduces competition for food, or if their group mates are not motivated to engage in mobile
433 foraging. Heterogeneity in the physical environment may conceivably interact with within-
434 group variation in internal state. Variation in risk and reward associated with different
435 patches of the environment may produce conflicts of interest within groups, with some
436 individuals prioritizing searching for food for example, while others prioritize saving energy
437 and reducing exposure to predators or other hazards by remaining in cover. Differences in
438 internal state and the differing priorities of individual group members may play a role in
439 driving the low group fidelity and high rates of subgroup fission and formation observed in
440 some species (Hoare et al. 2000; Ward et al. 2002; Croft et al. 2003; 2005), and may
441 conceivably lead to groups being sorted to some degree by internal state. These ideas make
442 specific predictions, and there is scope for further research in this area. Integrating multiple
443 factors that account for differences in how individual animals interact with one another could
444 provide a fuller understanding of the processes that together determine leader-follower
445 dynamics in animal groups.

446

447

448

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450

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453

454 DATA ACCESSABILITY

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456 Analyses reported in this article can be reproduced using the data provided by Webster
457 (2016).

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623 FIGURE LEGENDS

624

625 **Figure 1.** The experimental area measured 150cm long by 25cm, and with the water depth
626 decreasing from 20cm to 10 cm along its length. The starting shelter (a) at the deep end
627 contained four artificial plants for cover. Fish were held in place behind a colorless barrier (b)
628 that was removed at the beginning of the trial. A green light (c) provided a cue to the trained
629 fish. The area behind the 2cm high opaque barrier (d) was designated the goal zone, and
630 contained a prey patch (the star, e). See main text for further details.

631

632 **Figure 2.** Survival plots showing the goal zone arrival times of the first fish in each group in
633 Experiment 1. Black lines indicate groups with trained individuals that were food-deprived
634 (solid line) or recently fed (dashed line). Grey lines groups with sham-trained individuals that
635 were food-deprived (solid line) or recently fed (dashed line). Panel (a) shows arrival times for
636 groups tested when the green stimulus lights were switched on and (b) shows the arrival
637 times for groups where they were switched off.

638

639 **Figure 3.** Arrival times of the first-fourth naïve fish in Experiment 1 in each treatment
640 relative to the trained / sham-trained individual (arrival time of trained / sham-trained fish –
641 arrival time of naïve fish, mean +/- 95% CI). A positive score indicates that fish arrived after
642 the trained individual, while a negative score indicates that they arrived before. Treatment
643 codes, T & FD: trained and food-deprived; T & RF: trained and recently fed; S-T & FD:
644 sham-trained and food-deprived; S-T 7 RF: sham trained and recently fed. White bars show
645 data for groups tested when the green stimulus lights were switched on and grey bars show
646 groups where they were switched off. Mean values are not shown for treatments where the
647 fourth fastest naïve fish failed to arrive in five or fewer trials. Instead, data points

648 corresponding to actual values are shown for each trial where the fourth fish arrived.

649 Statistical analysis of the arrival times of the first and second naïve fish were performed.

650 Details of these are presented in the main text and in Table 1.

651

652 **Figure 4.** Survival plots showing the goal zone arrival times of the first fish in each group in

653 Experiment 2. Treatments where the naïve fish were fed 1, 6, 24, 48 and 72 hours prior to

654 testing are shown by the black solid, black dashed, dark grey solid, dark grey dashed and

655 light grey lines respectively. Panel (a) shows arrival times for groups tested with a trained

656 individual present and (b) shows the arrival times for groups where a sham-trained individual

657 was used.

658

659 **Figure 5.** Arrival times of the first-fourth naïve fish in Experiment 2 in each treatment

660 relative to the trained / sham-trained individual (arrival time of trained / sham-trained fish –

661 arrival time of naïve fish, mean +/- 95% CI). A positive score indicates that fish arrived after

662 the trained individual, while a negative score indicates that they arrived before. Treatment

663 codes refer to the period of time for which the naïve fish had been deprived of food. White

664 bars show data for groups tested with a trained group member and grey bars show groups

665 tested with a sham-trained fish. Mean values are not shown for some treatments where the

666 third and fourth fastest naïve fish failed to arrive in five or fewer trials. Instead, data points

667 corresponding to actual values are shown for each trial where the fourth fish arrived.

668 Statistical analysis of the arrival times of the first and second naïve fish were performed.

669 Details of these are presented in the main text and in Table 3.

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672

673 **Table 1.** Results of a MANOVA of arrival times of first and second naïve fish relative to
 674 implanted trained / sham-trained individual in Experiment 1.

Source	df	F	P
<i>First naïve fish</i>			
Corrected model	1	5.85	<0.001
Intercept	1	19.20	<0.001
Training	1	19.58	<0.001
Hunger	1	0.51	0.47
Stimulus lights	1	0.09	0.76
Training*Hunger	1	8.08	0.01
Training*Lights	1	5.97	0.01
Hunger*Lights	1	1.75	0.19
Training*Hunger*Lights	1	3.36	0.07
Error	97		
Total	105		
Corrected Total	104		
<i>Second naïve fish</i>			
Corrected model	1	0.85	0.54
Intercept	1	3.07	0.08
Training	1	1.96	0.64
Hunger	1	1.27	0.26
Stimulus lights	1	0.16	0.68
Training*Hunger	1	0.29	0.58
Training*Lights	1	1.80	0.18
Hunger*Lights	1	0.02	0.89
Training*Hunger*Lights	1	0.19	0.67
Error	97		
Total	105		
Corrected Total	104		

675

676 **Table 2.** Results of two Cox regressions for the time taken to arrive at the prey patch by the
 677 first fish (a) and first naïve fish (b) in each group.

678

Source	Wald X^2	df	P
<i>(a) First fish to arrive</i>			
Hunger	58.87	4	<0.001
Difference contrast			
6h	1.58	1	0.20
24h	8.21	1	0.01
48h	2.32	1	0.12
72h	49.80	1	<0.001
Training	2.37	1	0.12
Training*Hunger	47.74	4	<0.001
Difference contrast			
6h	0.59	1	0.44
24h	28.37	1	<0.001
48h	20.9	1	<0.001
72h	1.74	1	0.18
<i>(b) First naive fish to arrive</i>			
Hunger	56.72	4	<0.001
Difference contrast			
6h	1.53	1	0.22
24h	8.14	1	0.01
48h	2.22	1	0.14
72h	49.77	1	<0.001
Training	2.24	1	0.17
Training*Hunger	42.24	4	<0.001
Difference contrast			
6h	0.61	1	0.43

24h	28.57	1	<0.001
48h	21.4	1	<0.001
72h	1.72	1	0.19

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701 **Table 3.** Results of a MANOVA of arrival times of first and second naïve fish relative to
 702 implanted trained / sham-trained individual in Experiment 2

Source	df	F	P
<i>First naïve fish</i>			
Corrected Model	9	8.94	<0.001
Intercept	1	40.74	<0.001
Training	1	41.44	<0.001
Hunger	4	7.00	<0.001
Training*Hunger	4	2.37	0.05
Error	130		
Total	140		
Corrected Total	139		
<i>Second naïve fish</i>			
Corrected Model	9	5.10	<0.001
Intercept	1	1.48	0.22
Training	1	14.04	<0.001
Hunger	4	5.63	<0.001
Training*Hunger	4	2.07	0.08
Error	130		
Total	140		
Corrected Total	139		

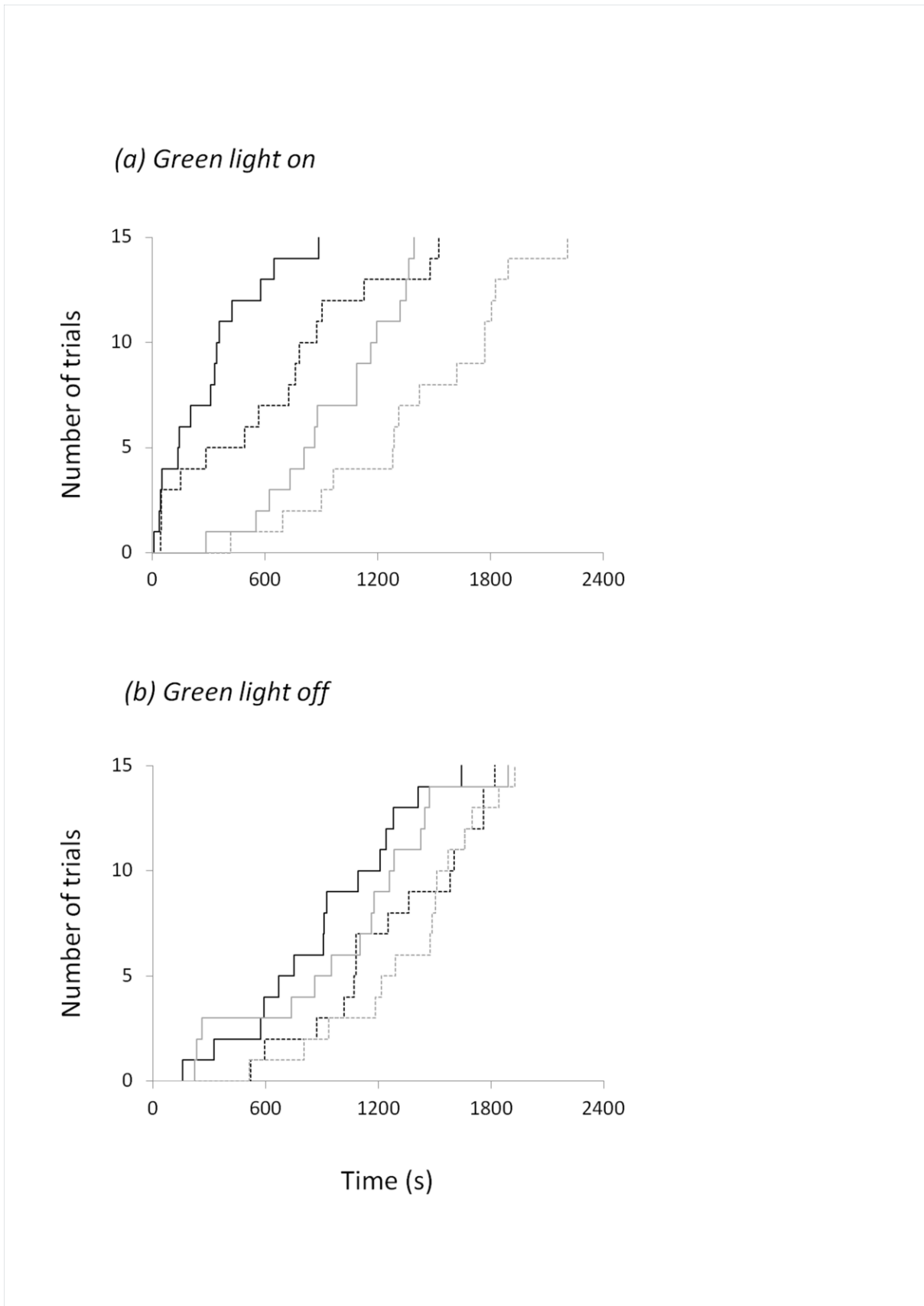
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715 **Figure 1.**
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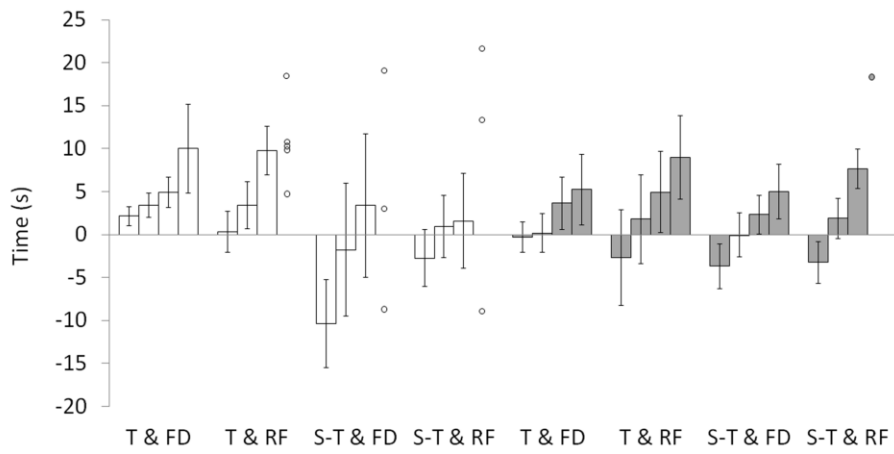
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743 **Figure 2.**
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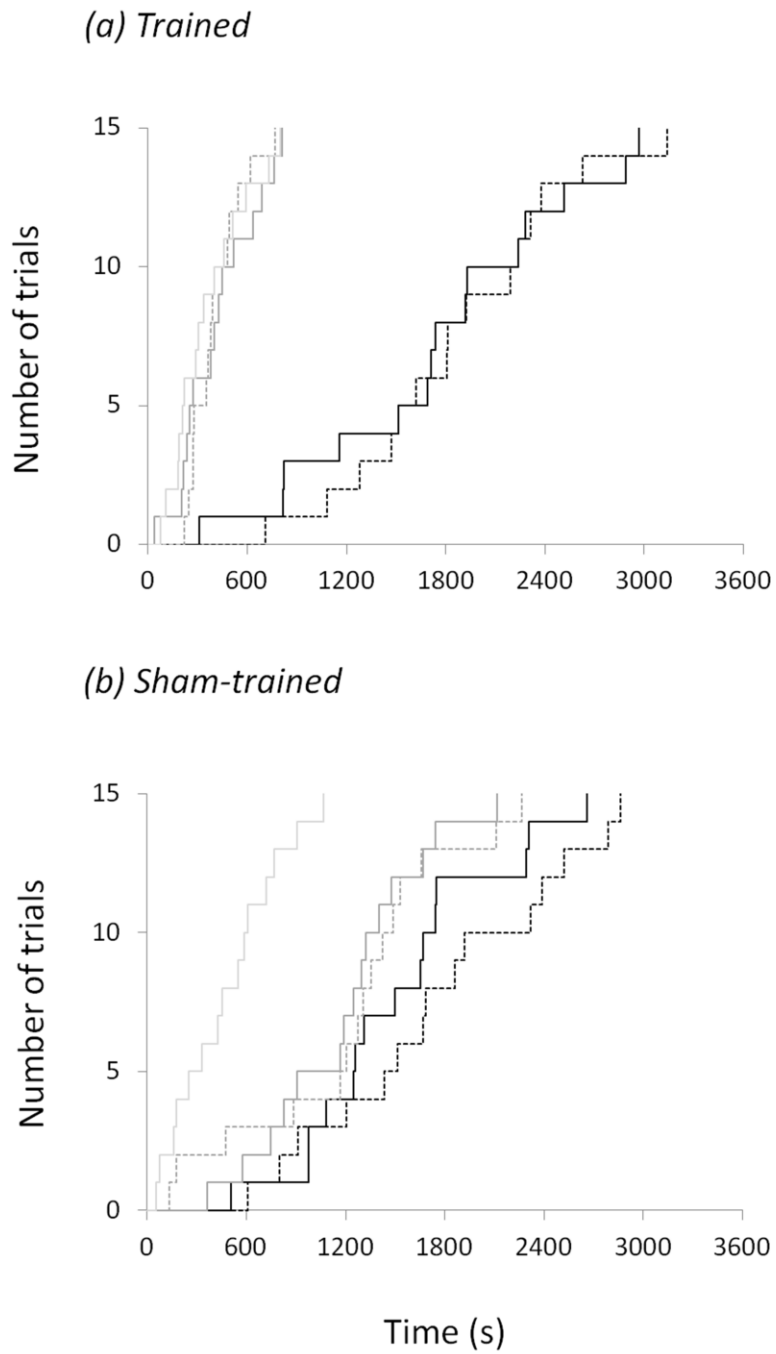
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748 **Figure 3.**
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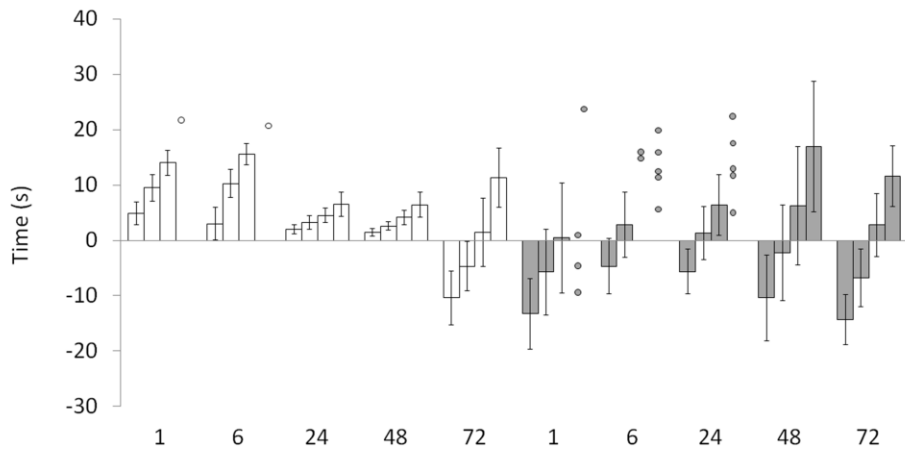
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776 **Figure 4.**
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781 **Figure 5.**
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